A LETTER from Ben

Deven is 6’3” with unruly brown hair and a goofy smile. His energy is infectious and he constantly reminds us of our purpose at Outdoor Outreach. A former participant, Deven is now an employee at OO, a college student, and a supportive friend and family member. His compassion and empathy for others and his strong sense of self are apparent in how he communicates and carries himself. He understands the power of his words and actions, and leads by example.

Life has been a hard climb for Deven. From where he stands today, it’s clear to see how far he’s come. Folks like Deven play critical roles in our programs and operations. They connect our youth participants to possibility, while modeling strong values and the importance of building supportive relationships. Deven and our student participants ground us in the purpose of our work. Above all, they show us what is possible and inspire us to work harder every day.

As you read Deven’s story, I invite you to reflect on the impact you are having on young people in our community. Your support helps the youth we serve to build resilience in the face of challenges and confidence in their power to make a difference. This past year, we served more than 1,700 individual youth—each with their own story of challenge, accomplishment, and belonging.

Thank you for your commitment to youth like Deven. Your support continues to change lives.

In Gratitude,
Ben

2018 NUMBER OF PROGRAMS BY TYPE

- Rock Climbing (68)
- Hiking/Backpacking/Camping (56)
- Surfing (44)
- Kayaking (41)
- Leadership Training and Advocacy (44)
- Stand Up Paddle Boarding (28)
- Mountain Biking (28)
- Play and Paddle (23)
- Parks & Beaches (32)
- Environmental Education (44)
- Snorkeling (14)
- Snowboarding (12)
- Teambuilding (30)
- Yoga (8)

TOTAL INDIVIDUAL YOUTH SERVED IN 2018

1,738

2018 PROGRAM PARTNERS

Barrio Logan College Institute
Blue Heart Foundation
Boys and Girls Club of Imperial County
California Community Foundation-Warren Christopher Scholars
Casa de Amistad
Chaparral High School
Community Housing Works
County of San Diego Department of Parks and Recreation- Lakeside Teen Center and Spring Valley Teen Center
Crawford High School
Creative Performing Media Arts Charter School

e3 Civic High School
El Cajon Valley High School
Encuentros Leadership
Escondido High School
Fancy Teen Girls
Girls Rising
Gompers Preparatory Academy
Good Neighbor Project
High Tech Elementary Point Loma
High Tech High
Ingenuity Charter School
Jerusalem Foundation Youth Exchange
Just in Time For Foster Youth
Juvenile Court Community Schools

Keiller Leadership Academy
King Chavez Community High School
Lincoln High School
Mesa Rim Youth Climbing Team
Monarch School
Monte Vista High School
Morse High School
Mount Miguel High School
National Conflict Resolution Center
North County Lifeline - Crown Heights
O’Farrell Charter School
Palomar High School
San Diego County District Attorney - CARE Community Center
San Diego Show Allstars
San Elijo Lagoon Conservancy
San Pasqual Academy
SAY San Diego - O’Farrell Family Services
Simon Fraser University and UCSD School of Medicine
South Bay Community Services - Granger MS, Hilltop MS, EXCEL
DEVEN’S STORY:
A participant’s impact

Your support gives teens like Deven the chance to live by a new set of values. Values that help build resilience in the face of challenges. Values that have given Deven confidence in his power to make a difference.

Q: What is the biggest change you’ve seen in yourself throughout your time with Outdoor Outreach?
A: “Ultimately I’ve experienced so much growth through my work with Outdoor Outreach. I’m able to see potential in myself. It’s helped me get back into school, and given me new motivation to grow so that I can succeed both here in my role at OO and out there in the world. I finally feel connected to something that I love to do and that I’m actually really passionate about.”

“In 2018, Outdoor Outreach connected me to mentors who provided me with resources to help with substance abuse, and to find coping tools. When I finally opened up, it opened my eyes to what I’m capable of, and the potential in sharing that with the youth that we work with who have grown up in similar situations.”

Q: Where do you hope to go from here? What are your goals for the future?
A: “I love sharing the connection that Outdoor Outreach has given me to the outdoors. I think when others see that anything is possible, they can see opportunities for their lives they may not have seen before. Getting pushed out of comfort zones and getting connected to new opportunities creates endless possibility for growth.”

“If I can spread the positivity that I’ve found here to the youth that we serve, that’s really important. Being a positive role model in a safe environment has a big impact on these youths’ lives. Since I can relate to youth that are going through similar experiences that I had, I can really make that connection with them. I think I can really be a positive example.”

By giving to Outdoor Outreach in 2018, you made possible so many success stories like Deven’s. Thank you for making a difference in the lives of the youth that we serve.
Star’s Story: A donor’s impact

Star Soltan Lerach is a lover of the natural world, a mentor to local San Diego youth, and a huge proponent of the power of the outdoors. A native of San Diego herself, Star knows firsthand the impact that the outdoors can have on someone’s life—which is why she has supported Outdoor Outreach, not only as a donor, but through her time and talent.

Last summer, while Star was working with Way, a local refugee student and mentee, she realized that his new high school, e3 Civic High, was lacking activities and opportunities that Outdoor Outreach could fulfill. Way had been a part of Outdoor Outreach’s Adventure Club at his previous school and expressed how much he wished e3 had its own Adventure Club. She immediately jumped at the opportunity to fill the need, and in 2018, in partnership with Outdoor Outreach, she funded the Outdoor Leadership and Education class at e3 Civic High. Thanks to Star’s support, youth like Way now have the opportunity to join this class and lean into their passion for the outdoors.

The adventures continue this spring as Star is taking her three mentees on a trip of a lifetime to Yellowstone National Park. For Star, authenticity, respect and passion are key components of her mentorship philosophy, and why she will continue to support our work here at Outdoor Outreach.

“You can be yourself, respect yourself, each other and the outdoors. And, integrating passion can equal an ability to conquer and achieve anything.”

When Star isn’t off conquering today’s challenges and bettering her community, you can find her hiking Torrey Pines trails, where she finds her sense of peace and calm.
THANK YOU TO OUR DONORS

$1,000 - $4,999
Alan and Terri Wiessner
Chris Rutgers
Constantine Alexakos
Evolution Innovations, Inc (EVO)
Franklin & Dorothy Placentini
Matthew & Hulya D’Arrigo
Mission Beach Women’s Club Foundation
REI San Diego
Samuel Mackness
Schwartz Family Foundation
Steve & Nona Barker
Steve Rendle via AMG
Charitable Gift Foundation
Susan & Bruce Shepherd
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No Typical Moments

John & Stephanie
Vibram Corporation
CLIF Bar Family Foundation
Day For Change Foundation
William Cadwallader Estate
California Coastal Commission
Christopher & Esther Northrup
Brad Willis

$5,000 - $9,999
Boys and Girls Foundation
Cathay Bank Foundation
CP Kelco
DPR Construction
Eagle Creek
Health Quest Foundation/Mesa Rim
Heller Foundation of San Diego at Union Bank
Silicon Valley Community Foundation
The Tiano Family Foundation
The Wallace Fox Foundation
FortuneBuilders
Cox Communications
Patagonia
David & Robin Durr
Pure Project Brewing
prAna
Chula Vista Charitable Foundation
California Community Foundation

$10,000 - $24,999
Bridgepoint Education
National Park Foundation

$25,000 - $99,999
Price Philanthropies
Resources Legacy Fund
San Diego Gas & Electric
The Bravo Foundation
Allison & Robert Price Family Foundation
Cushman Foundation
David C. Copley Foundation
Zable Foundation
San Diego County District Attorney J.M. Huber Corporation
The San Diego Foundation
US Fish and Wildlife Service (USFWS)

$100,000 +
Legler Benbough Foundation

2018 FINANCIALS

2018 Revenue
- Individual: $214,899
- Government: $187,926
- Foundation: $776,123
- Corporate: $179,636
- Church-Civic: $530
- Board: $16,333
- Fee for Service: $237,817
- In-kind Donations: $55,382
- Miscellaneous: $9,279
- Gain/Loss on Assets: $0
- Net Assets Released from Restriction: $83,680
**TOTAL**: $1,761,605

2018 Expenses
- Operating: $469,206
- Program: $1,098,762
**TOTAL**: $1,567,967

2018 Assets
- Fixed Assets: $66,742
- Cash: $495,538
- Other Current Assets: $14,754
**TOTAL**: $577,035

2018 Liabilities
- Current liabilities: $19,771

**NET ASSETS**: $557,264

*These figures have not yet been reviewed by our accountant. For our most up to date year-end financials, please visit www.outdooroutreach.org

** $73,425 temporarily restricted for 2019 program deliverables